

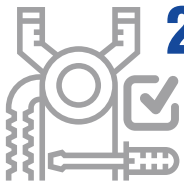
# THE BENEFITS OF HAVING AN OFF-SITE SERVICE PROVIDER



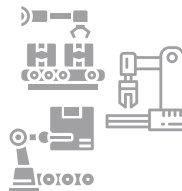
Many companies sell machinery, but very few actually service what they sell. There are several advantages to sending your machines in to a service facility rather than having a tech on site:



- 1.** Travel time for a service tech doesn't need to be paid. Sending a service tech to a facility incorporates more expenses than bringing a machine in-house for repair. These include the tech's time, mileage, tolls and per-diems.



- 2.** Sending a machine into a facility means that all the parts and tools are readily available to ensure speedy turn-around time. This also means that the time to obtain a part for a machine is substantially reduced.



- 3.** In-house repair rates are typically much lower than repair rates for field work. This means that lengthy repairs end up being less expensive than they would have been if done on-site. Repairs or upgrades for multiple machines are much more cost-effective when done in-house at a service facility.



- 4.** The number of service techs available for a project are increased when a project is brought in-house. This means individual machines can be worked on faster, and several can be worked on simultaneously.

## Illinois Location

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